



Jonathon Poskitt
Director, Global Sales Forecasts
LMC Automotive

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#### LMC Automotive



#### **Global Presence – Regional Expertise – Local Support**



Sales – Production – Powertrain
Light Vehicles
Medium/Heavy Commercial Vehicles

- Industry-leading independent source of market intelligence, analytics and forecasts for nearly 30 years.
- Exclusively focused on automotive, LMC offers forecast services covering global sales, production, and powertrains.
- Supporting clients with flexible solution and responsive local support. LMC Automotive serves an extensive customer base of OEMs, suppliers, financial firms, logistics providers and government institutions.
- With experts located around the world to provide foresight for the road ahead, LMC is the smart choice for automotive intelligence & insight into market dynamics, economic, regulatory & technological change.





- Current Global Automotive Environment
- Medium-Term Outlook & Underlying Trends



# Global Economy Slowing in 2019



■ 2019 – after two years above 3.0%, growth cools to 2.8%

#### 2019 GDP GROWTH

Global



Trade risk and cooler growth in key countries pulling down outlook

US



Expected slowdown in 2019 from 2.9% last year Brazil



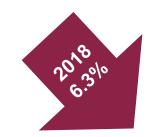
Growth
accelerating
post election
but still fragile
as neighbour
struggles

Japan



Slow growth but 2018 outperformed – consumption tax hike this year

China



Trade impacting growth beyond expected managed slowdown

Eurozone



Some
weakness in
key economics
Italy recently
in recession



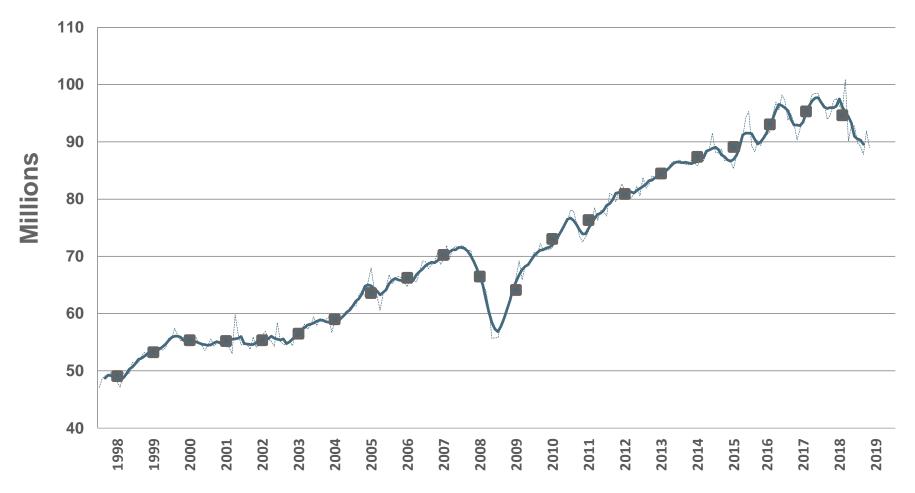
**Source: Oxford Economics** 



# 2019: Global Light Vehicle Sales



Weak finish to 2018 has continued into early 2019



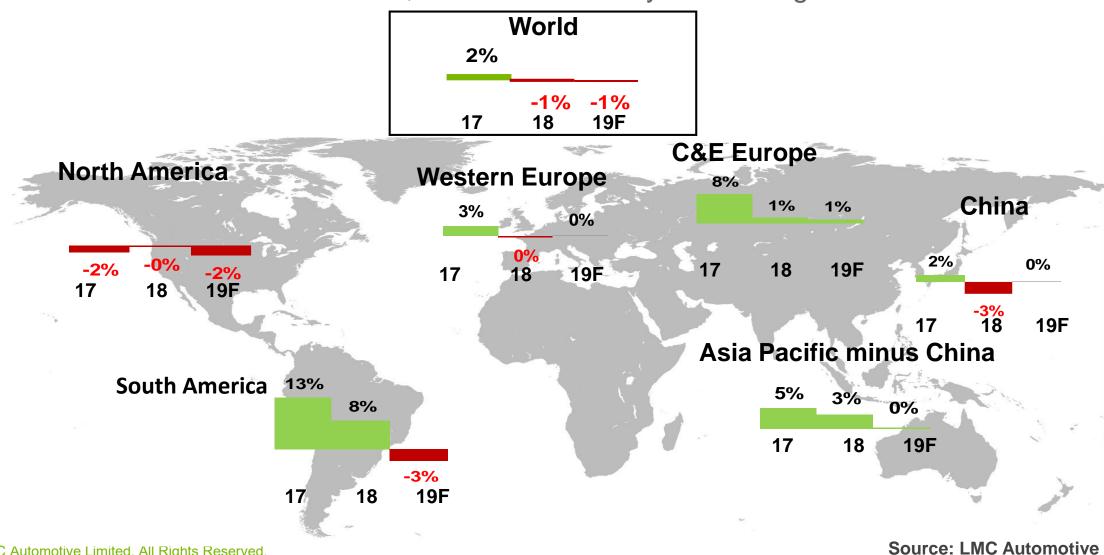




### 2019 Outlook is Clouded After Decline in 2018



World 2019 forecast: 94.0 mn, down for second year running







### Global Short-Term External Risk Factors





**Global momentum slowing** 







**Emissions legislation** turbulence









Current Global Automotive Environment

Medium-Term Outlook & Underlying Trends

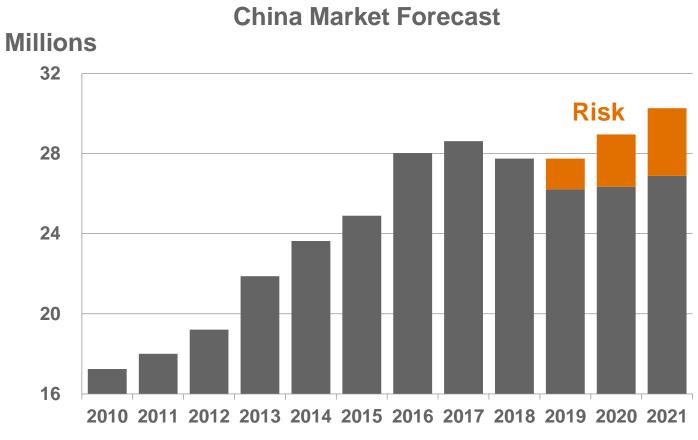




#### **China Market Troubles**



- Incentive distortions throughout 2015-2018 period
- Late-2018 level depressed by payback/rumours/confidence
- Policy direction focused on VAT reductions and infrastructure spending generally
- Draft proposal rumoured to include lifting restriction on license plate limits, and promotion of vehicle replacement
- Forecast risks include trade war and/or limited support of policy



Source: LMC Automotive





#### North America Outlook







**Source: LMC Automotive** 

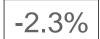
- North America sales continue to ease from 2016 high
- Remain strong by historical standards













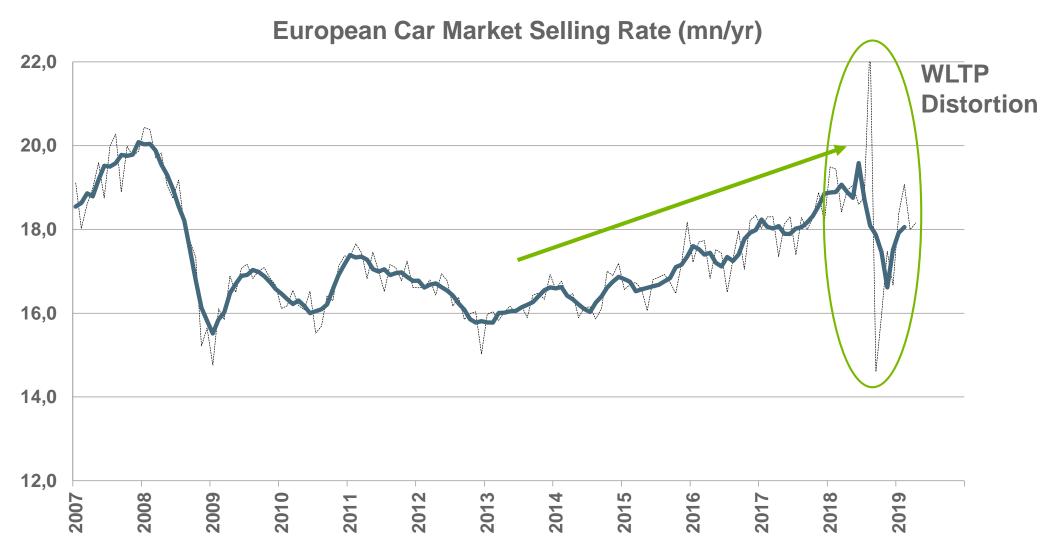
-2.5%





# Europe Development





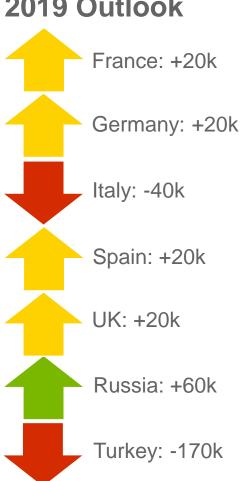




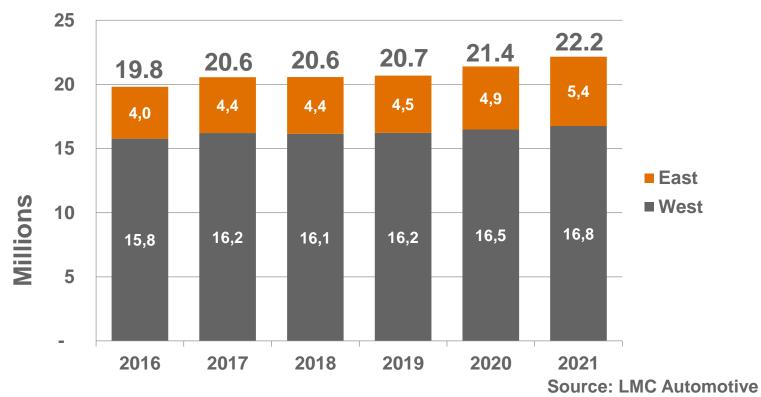
# **Europe Outlook**



#### 2019 Outlook



#### **European Market Forecast**



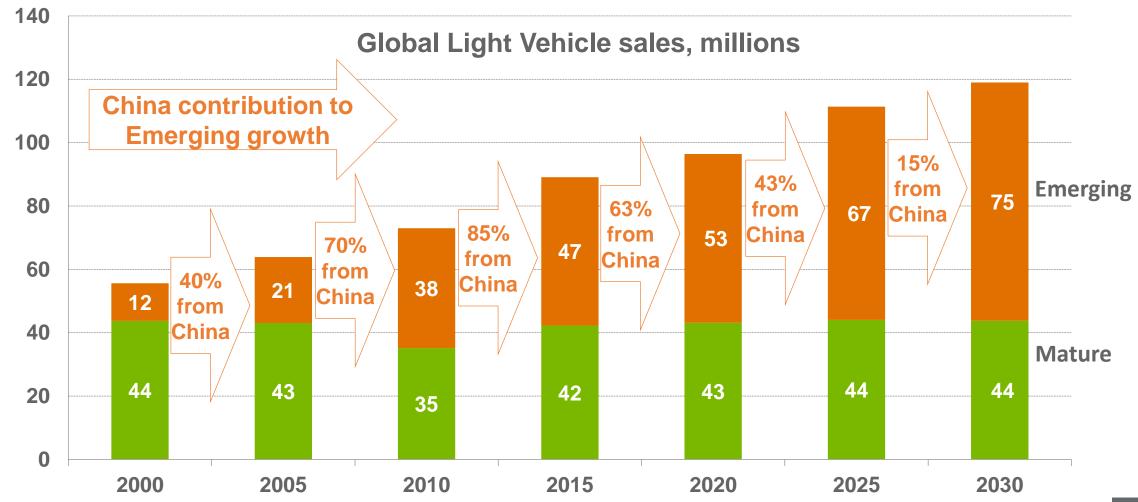
- Market starts 2019 on weak note, though YoY comparisons will improve through year
- Limited growth in France and Germany beyond 2019





## Longer Term Global Growth



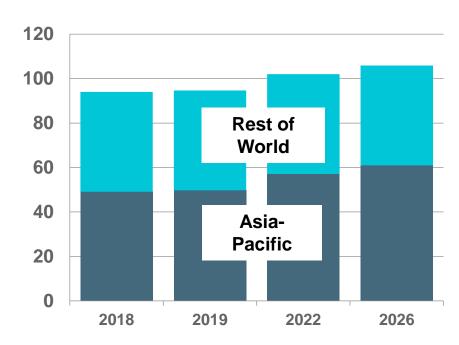


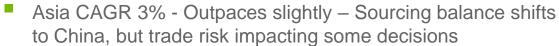




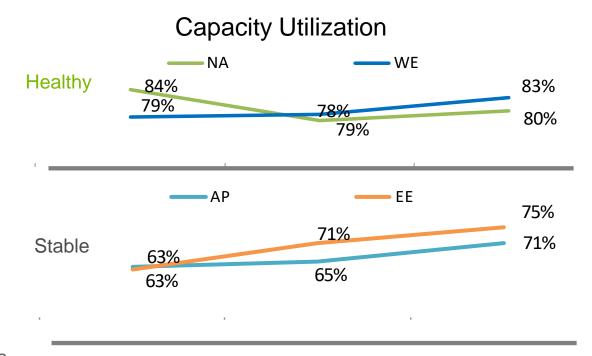
# Long-term Global Production Growth Favours Emerging Markets

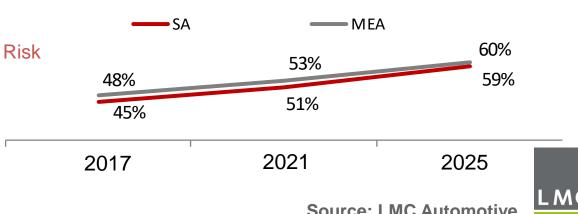






- Europe CAGR 2% EE/CE drive growth up 3%; WE up 1%.
- NA CAGR 1% Growth restarts post 2020 with investment.
- SA CAGR 3% Region expected to recover from lows, but seems unable to synchronize growth.
- MEA CAGR 6% Growth to fill capacity but outlook remains cloudy.



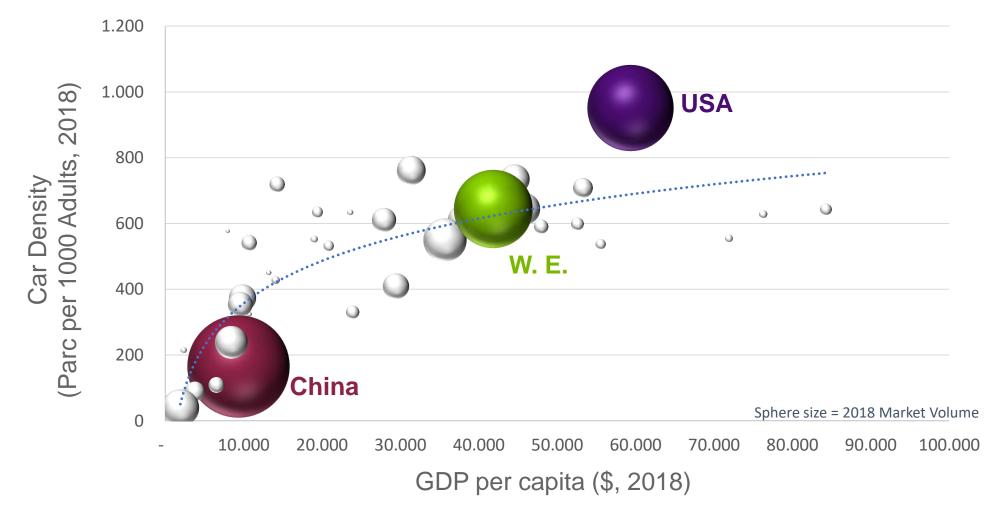




# Rising Car Density



Car density generally rising – faster increases from lower bases in emerging markets

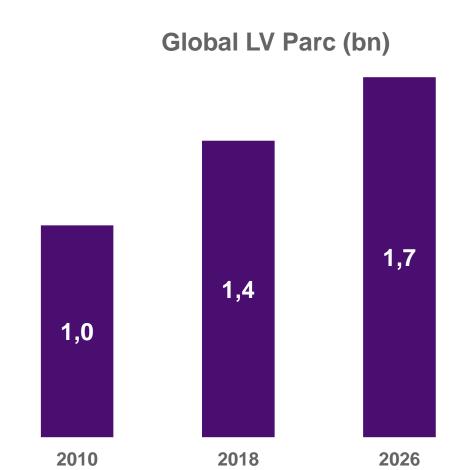






## Global Light Vehicle Fleet





**Source: LMC Automotive** 

- Although new LV market has stalled, it remains near record levels, and is expected to edge above 100 mn units/year in the next few years. Scrappage will continue to rise (from 50 mn/year to over 60 mn/year); further parc growth inevitable
- Mature market fleet growth to slow while emerging markets see rapid increases.
- The combination of Autonomous Vehicles and Shared Mobility likely to disrupt ownership model, though impact remains some way off
- Positive momentum for Aftermarket industry



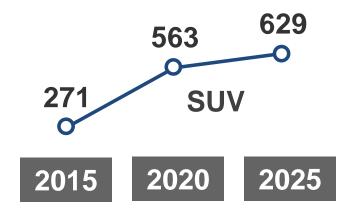


## SUVs Continue Assertive Expansion Globally

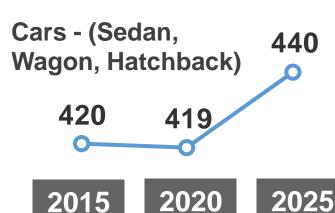


 Technology R&D and SUV importance is creating pressure in 'traditional' areas as share and activity level-off









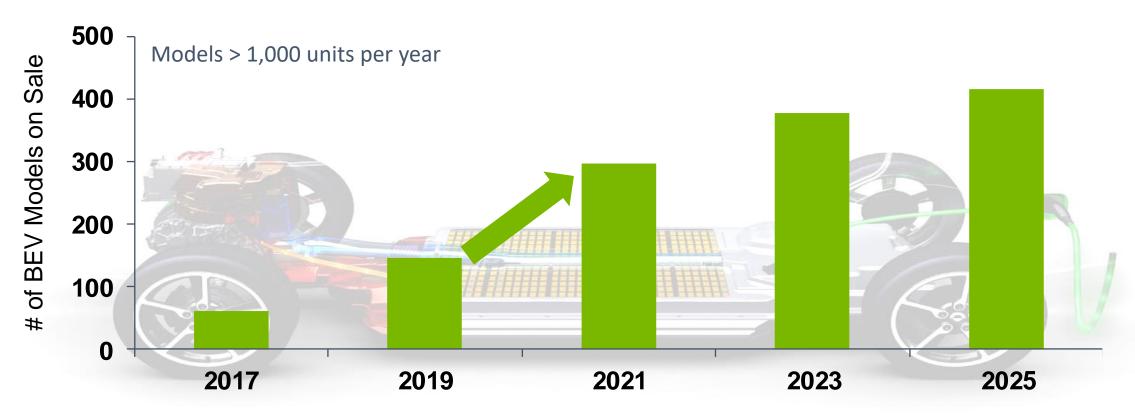
- Number of SUV launches grow in every market.
- Car models growth is from electrification trend.
- In 2015, 1% of SUVs were BEV and by 2025 that grows to 35%.
- Change in pipeline could be more pronounced as transition continues.





## Global BEV Pipeline – Model Choice Widens





- Recent years have not seen much BEV model activity, but this will change.
- Significant jump 2019-21 as the next wave of BEVs arrive, many on platforms optimized for EV.





## **Concluding Remarks**



- The global outlook turned negative for first time since Great Recession, with a second year of contraction expected this year
- Increased level of uncertainty across the regions centred on trade, political risk and economic cycles, but is there room for optimism?
- Slow progress expected in Europe and Asia. Much hinges on China
- US long-term picture is stable though market expected to decline at topline level
- SUV remains key area of new model activity. EVs are the buzz and will feed AVs as both technologies grow







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